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Connectivity Snapshot

INDUSTRY INSIGHTS - NOVEMBER 2024

November Sparks Groundbreaking IoT Developments and Industry Collaboration

November has been an exciting month for IoT and connectivity, with game-changing innovations taking center stage. From Telit Cinterion's launch of the SE868K5-DR, revolutionizing asset tracking in tough environments, to Samsara's powerful partnership with ACSS, enhancing fleet operations. Meanwhile, the collaboration between Ubicquia and Genetec is making smart cities smarter, and Airgain's AI-driven AT-Flight solution is transforming healthcare logistics. These moves are setting the stage for a smarter, more connected world.

In this issue:

[Vantiva Launches HomeSight™ for Australia's Home Care Market](#)

[Airgain Launches Integrated AI AT-Flight Asset Tracking Solution](#)

Featured Companies

Telit	Lantronix
Samsara	ACSS
Ubicquia	Genetec
Vantiva	DZS
Airgain	

Fancy a listen?



Telit Cinterion Announces the SE868K5-DR to Enable Untethered Dead Reckoning for IoT Positioning Applications

Telit Cinterion, an end-to-end IoT solutions enabler, announces the SE868K5-DR, a dual-band, multi-constellation positioning receiver with untethered dead reckoning (UDR). The SE868K5-DR is ideal for asset tracking, telematics and other applications that require continuous, reliable location information even when GPS and other GNSS signals may be unavailable, such as in tunnels and underground parking garages. The SE868K5-DR receiver is available for sample now and set to be in production at the end of this year. It's capabilities ensure it works anywhere, even in tough conditions and flexible design makes it easy to customise down the line.

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Samsara Announced Strategic Partnership with ACSS at Go Beyond Conference

At the conference in London, SVP and GM EMEA, Phillip van der Wilt said "We're pleased to welcome ACSS into our growing ecosystem of strategic partners," This collaboration with ACSS will combine the advanced capabilities of ACSS cameras with Samsara's intuitive dashboard, allowing fleet operators to benefit from a seamless experience that centralises camera feeds, analytics, and operational insights in one platform. Giving users complete 360° vehicle coverage, reducing blind spots, enhancing driver visibility, monitoring cargo in real-time and mitigating risks such as fuel theft.

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Ubicquia and Genetec Collaborate to Simplify Smart City Deployments

Ubicquia, specialists in making city infrastructure smarter, and Genetec, a leading technology provider of solutions for security, public safety, and operational intelligence, have announced a collaboration to simplify and reduce the cost of deploying public safety technologies, such as video surveillance and Automated License Plate Recognition (ALPR), using existing streetlight networks. The benefits of this collaboration include lower costs, with ALPR deployment expenses reduced by up to 70%, faster installation by utilising streetlights as power sources, and improved aesthetics by avoiding the need for additional infrastructure.

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
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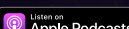
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Vantiva Launches HomeSight™ for Australia's Home Care Market

Vantiva has launched its HomeSight™ Connected Care Suite in Australia, offering an innovative TV-based platform for homecare, residential care, and assisted living providers. The solution aims to enhance care for elderly individuals by combining in-person and virtual care options to promote independence, safety, and wellness. The solution, available in the U.S, EU, UK, and now Australia, will reduce isolation for elderly users due to its user-friendly TV platform, and will help families to stay connected.

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Airgain Launches Integrated AI AT-Flight Asset Tracking Solution

Airgain, Inc. has launched its first integrated artificial intelligence AT-Flight asset tracking solution, designed for real-time monitoring of high-value, temperature-sensitive assets across ground and air transportation. The AT-Flight device is cellular enabled, flight certified, and features advanced AI to automatically detect flight events, comply with FAA regulations, and activate airplane mode without manual intervention. The AT-Flight aims to meet the growing demand in the healthcare IoT sector, with initial purchase orders already received from a leading healthcare solution provider.

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Lantronix Acquires DZS's NetComm Enterprise IoT Portfolio

Lantronix Inc. has announced the acquisition of NetComm Wireless's enterprise IoT business from DZS for \$6.5 million. This acquisition enhances Lantronix's IoT portfolio, particularly in the areas of gateways, routers, and modems, and strengthens its 5G capabilities.

The acquisition adds new blue-chip customers and supports Lantronix's strategic focus on innovative Industrial IoT solutions. The transaction is expected to close in Q2 of fiscal 2025 and is anticipated to generate \$6-7 million in revenue in 2024.

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